



Gore University Course Catalogue 2026





Gore University overview

About Gore University

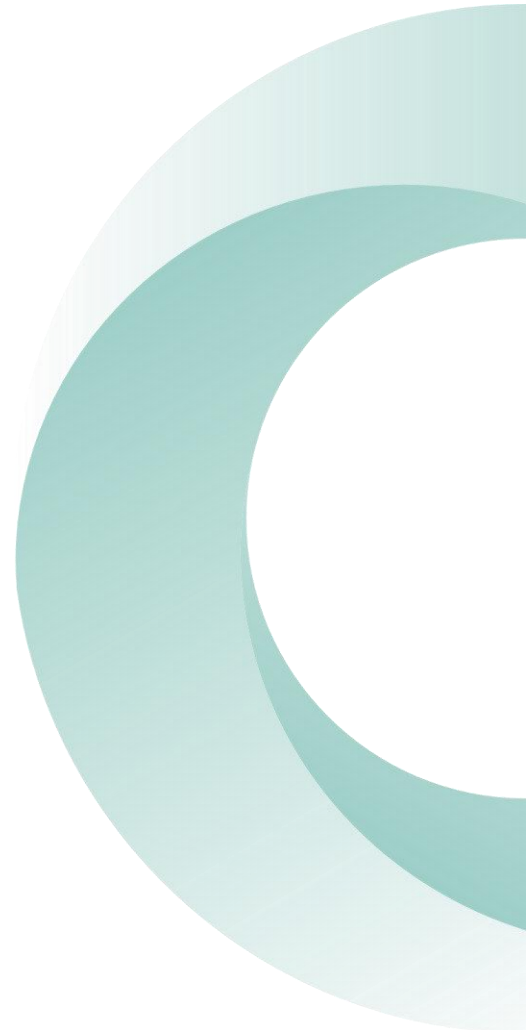
Welcome to Gore University. Here you will find course offerings, resources, and educational opportunities designed to help you learn, grow, and develop in the field of insurance education and training. Our goal is to empower brokers with the knowledge and skills needed to succeed in today's dynamic insurance landscape.

Mission

To empower brokers through innovative, high-quality education that enhances their expertise, fosters professional growth, and strengthens client relationships.

Vision

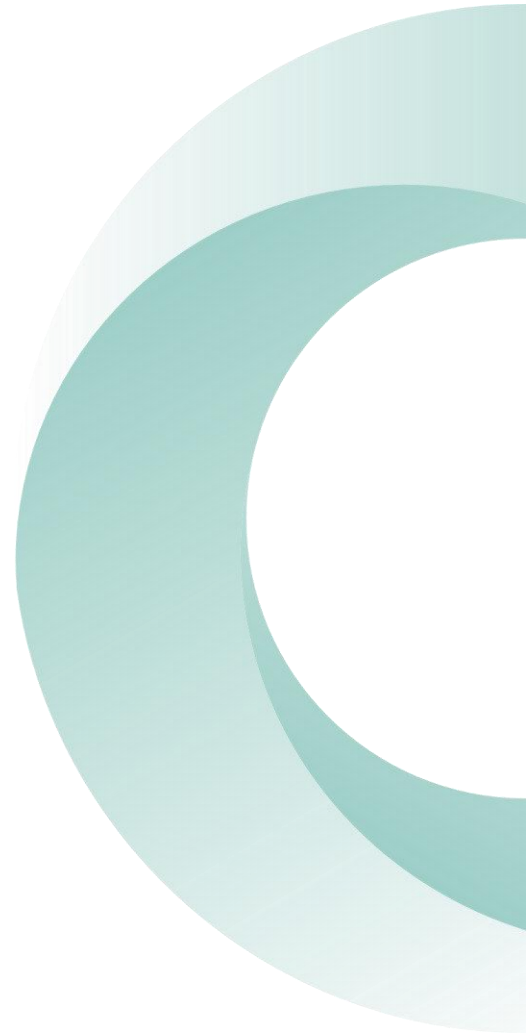
To be the leading source of insurance education and training, creating a community of knowledgeable, confident brokers who deliver exceptional value to clients.





How to log in or access Gore University

- **Direct link to Gore University:**
<https://university.goremutual.ca>
- **Indirectly via Go Broker:** **<https://www.gobroker.ca>**
- If you do not have an account or are having trouble accessing Gore University, please reach out to:
Gore Support via email: goresupport@goremutual.ca
- For **educational content or feedback**, please call:
1-800-265-8600 ext. 4244





Learning pathways for brokers

Our learning pathways are designed to meet brokers where they are in their career journey.



Foundational pathway

Build a strong base in insurance fundamentals, core insurance knowledge and essential broker skills.

Courses include:

- **Introduction to Insurance:** Understand key concepts, terminology, and industry structure.
- **Policy Structures & Coverage Basics:** Learn how policies are organized and what coverage entails.
- **Personal Lines Essentials:** Explore auto, home, and personal liability coverage.



Advanced pathway

Deepen your expertise in underwriting, risk management, and compliance.

Courses include:

- **Commercial Lines Deep Dive:** Analyze complex commercial policies and endorsements.
- **Risk Assessment Strategies:** Learn to evaluate and mitigate client risks effectively.
- **Advanced Underwriting Principles:** Gain insights into underwriting decisions and criteria.



Leadership pathway

Develop strategic thinking, leadership, and client engagement skills for senior roles.

Courses include:

- **Client Relationship Management:** Build trust and long-term partnerships.
- **Sales & Negotiation Mastery:** Enhance your ability to close deals and influence outcomes.
- **Leading Teams in Insurance:** Learn leadership best practices for broker teams.



Flexible learning delivery options

Choose the learning style that fits your schedule and goals, our flexible delivery options ensure you can access quality education anytime, anywhere.

- Self-Paced Online Modules
- Live Virtual Sessions
- In-Person Workshops
- Microlearning Videos
- Resource Libraries





Certification and continuing education

Advance your career and maintain compliance with our comprehensive certification and continuing education programs, designed to support your growth every step of the way.



CE Credit information

Stay compliant and advance your career by earning Continuing Education (CE) credits through our accredited courses. Each course clearly indicates the number of credits available.



Certification pathways

Achieve recognized certifications that validate your expertise and commitment to professional growth. Our pathways guide you from foundational knowledge to advanced specialization.



Professional development plans

Plan your learning journey with structured development plans tailored to your role and career goals. These plans help you prioritize courses and track progress toward certifications.



Support & resources

We're here to help you every step of the way, whether you need guidance on registration, technical assistance, or quick access to our support team.



How to register

Easily enroll in courses through our online registration portal. Step-by-step instructions ensure a smooth process.



Technical support

Need help accessing your courses or troubleshooting issues? Our dedicated support team is here to assist you.



Contact information

For inquiries, guidance, or additional resources, reach out to us via email or phone. We're committed to supporting your learning journey.



Course catalogue

Please note: In this catalogue, any shaded course listing indicates a course that is under development for future deployment. These courses will be available in future offerings.



Available courses

Course content and availability are subject to change without prior notice. Gore University reserves the right to update, modify, or cancel offerings as needed to ensure the highest quality learning experience.

Introduction To Commercial Lines Educational Offerings

[Gore Mutual's Commercial Property And Casualty Appetite](#)

[Gore's Commercial Auto Classifications](#)

[Mastering the Effective Submission: Keys to providing a complete picture](#)

[Leveraging the CVS – Commercial Vehicle Supplement: Best Practices & Insights](#)

[Fundamentals of Commercial General Liability](#)

[Understanding Gore Mutual's Garage Auto Policy](#)

[IRCA: Your Gateway to Risk and Commercial Insurance](#)

Introduction to Personal Lines Educational Offerings

[Mastering the Art of Submission: Auto Edition](#)

[Ontario Insurance Essentials: Navigating the OAP 1 Form](#)

[Personal Auto Insurance in Ontario: Insurance coverage for the things that move you](#)

[Protecting Your Assets: Mastering Personal Property Insurance with Gore Mutual](#)

[Secure Your Belongings with Gore Mutual's Endorsement Options](#)

[Mastering Strata Insurance: Coore coverages, endorsements, and broker best practices](#)

Introduction to Processes and Procedures Educational Offerings

[DASH Essentials: Powering Broker Confidence and Clarity](#)

[Geocoding 101](#)

[Optimizing Broker Billing and Payments](#)

[Short Rate & Pro Rata Cancellations for Personal Lines](#)

Introduction to Job Aids and Resource Guides

[Job Aid: How to Submit Personal Lines Documents in Guidewire](#)

[Job Aid: Uploading Personal Lines Insurance Documents to an Existing Policy in Guidewire](#)

[Reference Guide: Personal Lines Underwriting Reference Guide](#)

General Information and Educational Offerings

[Guidewire Cloud – Broker Education and Engagement](#)

Introduction To Virtual Training Offerings

[Gore PL Products & Guidewire Refresher](#)

[Navigating Difficult* Conversations](#)

[Customer Service Excellence for Brokers*](#)

[Insurance Ethics](#)



Click a course to learn more

Legend

Course in development

*Virtual Instructor Led/In Person for a fee

Introduction to Commercial Lines Educational Offerings

Take your commercial insurance knowledge to the next level.

Introduction to Commercial Lines

Expand your expertise in commercial insurance with courses designed to deepen your understanding of underwriting principles and complex policy structures. These offerings provide practical knowledge to help you manage risk and deliver exceptional value to clients.

Courses include:

- **Advanced Underwriting Principles**
Understand the critical factors that drive underwriting decisions for commercial accounts.
- **Commercial Lines Deep Dive**
Navigate complex coverage options and endorsements with confidence.

Delivery: Flexible self-learn / Online





Gore Mutual's Commercial Property and Casualty Appetite

Online Course – 10 min

This training module provides brokers with clear guidance on Gore Mutual's commercial property and casualty appetite. By the end of the course, brokers will have a comprehensive understanding of the company's preferences and criteria in these areas, enabling them to better serve their clients and align with Gore Mutual's underwriting standards.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Gore's Commercial Auto Classifications

Online Course – 15 min

This module provides an in-depth look at the classifications of commercial vehicles under Gore's fleet policy. It focuses on the distinctions between light and heavy vehicles, associated risk hazards, and specific classification considerations. Participants will learn to determine and classify commercial vehicles accurately, understand crucial weight limits, and identify industry segments with specific vehicle usage and risk hazards. The course also covers recognizing risk hazards to prevent claim denials and distinguishing specific classifications based on what is being hauled, the driver's experience, and the radius of operation. By mastering these concepts, brokers can effectively manage and mitigate risks in commercial vehicle insurance.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Mastering the Effective Submission: Keys to providing a complete picture

Online Course – 20 min

This module provides brokers with essential knowledge and skills to enhance their insurance submission process. Participants will gain insights into balancing property and liability insurance risks and understanding the unique requirements of different segments. This training ensures brokers are well-prepared to deliver comprehensive and accurate submissions, aligning with industry standards and client expectations.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Leveraging the CVS - Commercial Vehicle Supplement: Best Practices & Insights

Online Course - 20 min

The Commercial Vehicle Supplement (CVS) is a key document in commercial auto underwriting, providing details beyond the OAF 1 form to ensure accurate risk assessment and rating. This course explains how the CVS captures critical information: vehicle use, cargo, travel routes, and unique features, creating a complete picture of exposure. Learn why a fully completed CVS builds confidence and supports effective underwriting decisions.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Fundamentals of Commercial General Liability

Online Course – 30 min

This introductory course provides a comprehensive overview of Commercial General Liability (CGL) insurance, a cornerstone of commercial risk management. Designed for brokers, underwriters, claims professionals, and new entrants to the insurance industry, the course explores the structure and function of CGL policies, including coverage types, exclusions, limits, and endorsements. Learners will gain practical insights into how CGL protects businesses from liability exposures and how to interpret and apply policy language in real-world scenarios.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Understanding Gore Mutual's Garage Auto Policy

Online Course – 30 min

Welcome to our comprehensive course on Gore Mutual's Garage Auto Policy. This mini module is designed to provide you with an in-depth understanding of the specialized insurance coverage offered to businesses that handle customers' vehicles. Whether you are a broker, business owner, or insurance professional, this course will equip you with the knowledge and skills needed to effectively manage and explain this policy.

Gore Mutual offers a Garage Auto Policy OAP #4 designed to protect businesses that handle customers' vehicles. This garage policy can provide coverage for vehicles owned by the business and customers' vehicles.

Enroll now and take the first step towards mastering this essential insurance coverage!

Delivery: Self-learn / Online

LOG IN AND ENROLL





IRCA: Your Gateway to Risk and Commercial Insurance

Online Course

The IRCA course provides a comprehensive introduction to risk and commercial insurance fundamentals. Participants will gain a solid understanding of risk concepts, key insurance terminology, and the underwriting process. The course explores various types of commercial insurance, the policy life cycle, and essential construction and protection considerations. Designed for those new to commercial insurance or looking to strengthen their foundational knowledge, IRCA equips learners with the tools to navigate the industry confidently and effectively.

Delivery: Self-learn / Online

COURSE IN DEVELOPMENT



Introduction to Personal Lines Educational Offerings

Take your personal lines insurance knowledge to the next level.

Introduction to Personal Lines

Strengthen your knowledge of personal insurance products with courses that cover essential coverage options and best practices for serving individual clients. These offerings help you build confidence in advising on personal risk solutions.

Courses include:

- **Personal Auto Coverage**
Understand the components of auto policies, endorsements, and rating factors.
- **Homeowners Policy Essentials**
Explore property coverage, liability protection, and common exclusions in homeowners' insurance.

Delivery: Flexible self-learn / Online





Mastering the Arts of Submission: Auto Edition

Online Course – 20 min

This eLearning module is designed to equip Brokers with the knowledge and skills necessary to create flawless auto insurance submissions at Gore Mutual.

Through detailed modules, interactive elements, and practical tips, participants will learn the importance of accuracy and completeness in the submission process, ensuring compliance and efficiency.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Ontario Insurance Essentials: Navigating the OAF 1 Form

Online Course – 15 min

The Ontario Application for Automobile Insurance (OAF 1) is the foundation of every auto insurance contract, capturing the critical details required for accurate coverage and compliance with provincial regulations. This process-focused module equips brokers with the knowledge and practical skills to complete the OAF 1 form correctly and efficiently.

Through this course, you'll explore the purpose and importance of each section, understand why precision in data entry matters, and learn how to avoid common errors. Practical tips and best practices will help you streamline the application process, reduce mistakes, and ensure compliance, ultimately enhancing client trust and service quality.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Personal Auto Insurance in Ontario: Insurance coverage for the things that move you

Online Course – 20 min

This course provides Gore insurance brokers with the essential knowledge and practical skills needed to effectively support clients with auto insurance in Ontario. It covers key regulatory requirements, core and optional coverage options, and critical endorsements such as PCF320 and OPCF43.

Brokers will gain a clear understanding of enhanced coverage features, protections related to driving records and minor convictions, underwriting guidelines, available discounts, and the auto insurance binding process.

By the end of the course, participants will be equipped to offer informed, tailored advice to clients—ensuring optimal coverage and service. This training is designed to strengthen brokers' expertise and confidence in navigating the complexities of Ontario's auto insurance landscape.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Protecting Your Assets: Mastering Personal Property Insurance with Gore Mutual

Online Course – 20 min

Welcome to our dynamic eLearning module on Personal Property Insurance, crafted especially for brokers like you!

At Gore Mutual, we're committed to enhancing the value we provide to you and your clients. We've streamlined the application process, aligned our products with the evolving market, and offer more comprehensive coverage options to make your job easier and your clients happier.

By the end of this course, brokers will be equipped to explain the importance of personal property insurance and its coverage for financial hardship and loss. They will be able to navigate Gore Mutual's offerings, identifying key products and advantages such as Ice Dam, Identity Theft, and Power Surge Coverage. Brokers will understand the criteria for quoting and issuing policies without extra approval through binding thresholds.

Additionally, they will be able to describe coverage for cottages and the Seasonal Rental Endorsement, outline key features, eligibility, and referral requirements for landlords managing rented dwellings, and identify key features and additional coverage for stationary trailers and liability extension in travel trailer coverage.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Secure Your Belongings with Gore Mutual's Endorsement Options

Online Course – 20 min

This course is designed specifically for brokers who aim to excel in offering Gore Mutual's insurance products. Brokers will gain in-depth knowledge of key endorsements, effective claims tool utilization, clear communication of coverage options, and strategies to enhance client relationships.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Mastering Strate Insurance: Core Coverages, Endorsements, and Broker Best Practices

Online Course – 15 min

This course introduces Gore's Strata Insurance product, designed for strata-titled properties such as condominiums. Learners will explore core coverages including personal property and premises liability protection. The course also highlights optional endorsements like Water Escape, Earthquake, and VIP, which provide enhanced protection for clients. Delivered through interactive scenarios and practical examples, this training equips brokers with the knowledge to confidently guide homeowners and customize coverage solutions within Gore's personal property portfolio.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Short Rate & Pro Rata Cancellations for Personal Lines

Online Course – 15 min

This micro-learning module introduces the essentials of short rate and pro rata cancellations in personal lines. You'll learn what each calculation method means, when it applies, and how it affects client premiums and refunds. By the end, you'll understand how to accurately determine time-based costs and support clear, confident client conversations.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Introduction to Processes and Procedures Educational Offerings

Learn everything you need to know about insurance processes and procedures.

Introduction to Processes & Procedures

Master the operational side of insurance with courses that focus on efficiency, accuracy, and compliance. These offerings help brokers streamline workflows and deliver exceptional service to clients.

Courses include:

- **Claims Handling Best Practices**
Learn proven strategies for managing claims effectively and ensuring client satisfaction.
- **Policy Administration**
Understand the end-to-end process of policy setup, maintenance, and documentation.

Delivery: Flexible self-learn / Online





DASH Essentials: Powering Broker Confidence and Clarity

Online Course – 20 min

In today's fast-paced insurance environment, having access to accurate, timely driver data is key to delivering exceptional service and competitive quotes. This module introduces you to DASH, a powerful tool operated by the Insurance Bureau of Canada that gives brokers secure access to driver and vehicle insurance history.

Throughout this course, you'll gain the skills and confidence to use the DASH Driver Report system effectively in your brokerage practice. Whether you're new to DASH or looking to sharpen your expertise, this module is designed to help you deliver informed, accurate, and efficient service to your clients.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Geocoding 101

Online Course – 20 min

This learning module provides a comprehensive overview of geocoding and its significance in the insurance industry. Participants will gain a clear understanding of the geocoding process and its purpose, learn about its essential applications, and identify when and how it is utilized in insurance operations. The course also highlights the benefits of geocoding for brokers, addresses the challenges of geocoding in rural areas, and covers best practices to ensure effective implementation. By the end of this module, brokers will be well-equipped to leverage geocoding in their professional activities.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Optimizing Broker Billing and Payments

Online Course – 15 min

Our brokers are our business and the success of our interactions with them in answering questions, solving problems, and providing solutions in the most efficient and effective ways is always our goal.


We do understand that when it comes to payments and billing operations and practices there are knowledge gaps which in turn create confusion or misunderstandings in processing and completion of system payments.

This module provides brokers with a comprehensive understanding of billing and payment processes. Participants will learn to identify essential billing and payment requirements and recognize critical steps that impact payment processing and billing outcomes. This knowledge empowers brokers to manage these processes more effectively and efficiently, ensuring smoother transactions and better client satisfaction.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Introduction to Job Aids and Resource Guides

Make the most of our job aids and resource guides.

Introduction to Job Aids and Resource Guides

Access practical tools and quick-reference materials designed to make your day-to-day work easier. These resources provide step-by-step guidance and helpful tips to support accuracy and efficiency in client interactions.

Courses include:

- **Quick Reference Guides**
Summaries of key processes and coverage details for fast answers.
- **Coverage Comparison Tools**
Visual aids to help you explain differences between policies to clients.

Delivery: Flexible self-learn / Online





Job Aid: How to Submit Personal Lines Documents in Guidewire

Online Course – 15 min

This quick reference module guides brokers through the process of uploading personal lines insurance documents to an existing policy using Guidewire. Learn step-by-step instructions to ensure accurate and efficient document submission, reduce errors, and support seamless underwriting and servicing.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Job Aid: Uploading Personal Lines Insurance Documents to an Existing Policy in Guidewire

Online Course – 10 min

This job aid provides step-by-step instructions for brokers on how to upload personal lines insurance documents to an existing policy within Guidewire Policy Center. It outlines the process for locating the correct policy, selecting the appropriate document type, and ensuring successful upload and attachment to the policy record.

Use this guide to:

- Navigate to the correct policy efficiently
- Upload documents in the correct format
- Ensure documents are properly categorized and saved
- Support compliance and improve client servicing

Ideal for brokers handling updates, endorsements, or servicing requests that require supporting documentation.

Delivery: Self-learn / Online

LOG IN AND ENROLL





Reference Guide: Personal Lines Underwriting Reference Guide

Online Course – 5 min

This quick-reference guide provides brokers with clear, updated information on our **Referral Process**, helping streamline communication and improve efficiency with underwriters. This reference guide ensures brokers can easily access the tools and steps needed to manage referrals confidently and consistently.

Delivery: Self-learn / Online

LOG IN AND ENROLL





General Informational and Educational Offerings

General Informational and Educational Offerings

Stay informed and ahead of industry trends while building essential interpersonal skills. These offerings cover broad insurance topics and professional development areas that help you succeed in a client-focused environment.

Courses include:

- **Industry Trends**
Explore the latest developments shaping the insurance landscape.
- **Soft Skills for Brokers**
Enhance communication, problem-solving, and relationship-building skills to deliver exceptional client experiences.

Delivery: Flexible self-learn / Online





Guidewire Cloud - Broker Education and Engagement

Online Course – 5 min

This course is designed to provide a clear understanding of the key changes involved in the migration from Guidewire Classic to Guidewire Cloud. It is intended for all Brokers who interact with the Guidewire platform and aims to ensure a smooth transition by highlighting critical updates and process modifications.

By the end of this module, you will be able to:

1. Distinguish the primary differences between the Classic and Cloud versions of Guidewire
2. Identify updated fields and understand their new locations
3. Recognize changes in workflows and adapt to revised processes accordingly

Delivery: Self-learn / Online

LOG IN AND ENROLL



Introduction to Virtual Training Offerings

Introduction to Virtual Training Offerings

Learn from anywhere with interactive virtual sessions designed to fit your schedule. These offerings combine expert-led instruction with engaging activities to ensure a dynamic and effective learning experience.

Examples include:

- **Live Webinars**
Participate in real-time discussions and Q&A with industry experts.
- **Interactive Online Workshops**
Gain hands-on experience through collaborative exercises and case studies.

Delivery: In-person / Virtual instructor led





Gore PL Products & Guidewire Refresher

Instructor-Led Course – 90 min

Join us for an engaging and informative webinar designed to refresh your knowledge of Gore Mutual's personal lines insurance. This session will cover essential updates, regulatory changes, and best practices to help you better serve your clients. Perfect for insurance professionals looking to stay current and enhance their sales expertise.

Delivery: Instructor-led

LOG IN AND ENROLL





Navigating Difficult Conversations

Virtual Instructor-Led / In-person for a fee

Step into a dynamic learning environment designed for insurance brokers eager to transform their communication skills. This in-person session/virtual focuses on mastering the art of tough conversations. Participants will learn to strategically prepare for challenging discussions, anticipate objections, and set clear objectives. Through engaging discussions and interactive role play, brokers will practice communicating assertively yet empathetically and harness the power of active listening to understand different perspectives.

Delivery: In-person / Virtual Instructor-Led

COURSE IN DEVELOPMENT

ENROLL





Customer Service Excellence for Brokers

Virtual Instructor-Led / In-person for a fee

This interactive course helps brokers elevate their role as trusted advisors by strengthening collaboration with underwriters. Participants will learn how strategic partnerships influence customer experience, retention, and business growth. Through real-world scenarios, brokers will explore ways to align practices with Gore's brand and values, foster stronger relationships, and deliver exceptional service that reinforces trust and loyalty.

Delivery: In-person / Virtual Instructor-Led

COURSE IN DEVELOPMENT



Insurance Ethics

This interactive eLearning course is designed to help insurance brokers understand and apply ethical principles in their daily practice. Through engaging content, real-world scenarios, and practical tools, learners will explore the importance of ethics in maintaining trust, protecting clients, and ensuring compliance with regulatory standards.

Participants will gain a clear understanding of core ethical principles, common dilemmas, and best practices for handling sensitive situations. The course also covers provincial and federal regulations, including FSRA guidelines and industry codes of conduct, ensuring brokers meet professional and legal obligations.

COURSE IN DEVELOPMENT

Accredited Course Offerings and Programs in Development for 2026-27

Accredited Course Offerings and Programs in Development for 2026-27

Learn from anywhere with flexible learning options designed to fit your schedule. These programs bring together expert-led instruction and engaging activities to create a dynamic and effective learning experience

Examples include:

- **Accreditation and compliance-focused courses**
- **Regulator-approved training programs**
- **Professional development and advanced skills pathways**
- **Delivery:** In-person / Virtual instructor led





Commercial 101

In-person Course – RIBO Accredited

Build a strong foundation in commercial insurance with this comprehensive course. You'll explore risk and insurance basics, key terminology, and the underwriting process. Learn about different types of commercial insurance, the policy life cycle, and essential construction and protection concepts. By the end, you'll have the knowledge to navigate commercial insurance confidently and effectively.

Delivery: In-person

RIBO Expiry: April 2026

COURSE IN DEVELOPMENT



Commercial 101

Online Course – RIBO Accredited

Welcome to our accredited course designed to equip Gore Mutual insurance brokers with the skills to assist clients with auto and personal property insurance in Ontario. This course covers legal requirements, coverage options, essential endorsements, and strategic changes to streamline the application process.

- **Auto Insurance:** Learn about enhanced coverage add-ons, key endorsements, driving record protections, underwriting rules, discount opportunities, and the binding process. By the end, brokers will be able to provide comprehensive advice and service.
- **Personal Property Insurance:** Explore the importance of personal property insurance, key endorsements, claims tools, and strategies to enhance client relationships.

At Gore Mutual, we're committed to making your job easier and your clients happier. By the end of this course, brokers will be equipped to provide exceptional service and support.

Join us to master the art of providing exceptional insurance solutions with Gore Mutual's training program.

Delivery: Self-learn / Online

RIBO Expiry:

COURSE IN DEVELOPMENT

ENROLL





Protecting What Matters: Mastering Personal Property Coverage and Endorsement Options with Gore Mutual

Online Course – BC Regulator Accredited

Course Description: Discover how to safeguard what matters most with Gore Mutual. This module explores personal property coverage and endorsement options, helping you understand how to protect clients' belongings with tailored solutions. Learn practical strategies to ensure comprehensive protection and deliver peace of mind.

Delivery: Self-learn / Online

ICBC Expiry:

ENROLL 
COURSE IN DEVELOPMENT



Understanding Gore Mutual's Garage Auto Policy

Online Course – Commercial Accelerator Program Courses

Welcome to our comprehensive course on Gore Mutual's Garage Auto Policy. This mini module is designed to provide you with an in-depth understanding of the specialized insurance coverage offered to businesses that handle customers' vehicles. Whether you are a broker, business owner, or insurance professional, this course will equip you with the knowledge and skills needed to effectively manage and explain this policy.

Gore Mutual offers a Garage Auto Policy OAP #4 designed to protect businesses that handle customers' vehicles. This garage policy can provide coverage for vehicles owned by the business and customers' vehicles.

Enroll now and take the first step towards mastering this essential insurance coverage!

Delivery: Self-learn / Online

Accelerator program: Foundational Course

COURSE IN DEVELOPMENT

ENROLL





Gore's Commercial Auto Classifications

Online Course – Commercial Accelerator Program Courses

This module provides an in-depth look at the classifications of commercial vehicles under Gore's fleet policy. It focuses on the distinctions between light and heavy vehicles, associated risk hazards, and specific classification considerations. Participants will learn to determine and classify commercial vehicles accurately, understand crucial weight limits, and identify industry segments with specific vehicle usage and risk hazards. The course also covers recognizing risk hazards to prevent claim denials and distinguishing specific classifications based on what is being hauled, the driver's experience, and the radius of operation. By mastering these concepts, brokers can effectively manage and mitigate risks in commercial vehicle insurance.

Delivery: Self-learn / Online

Accelerator program: Foundational Course

****To be launched to beta group of brokers.***

COURSE IN DEVELOPMENT



Fundamentals of Commercial General Liability

Online Course – Commercial Accelerator Program Courses

This introductory course provides a comprehensive overview of Commercial General Liability (CGL) insurance, a cornerstone of commercial risk management. Designed for brokers, underwriters, claims professionals, and new entrants to the insurance industry, the course explores the structure and function of CGL policies, including coverage types, exclusions, limits, and endorsements. Learners will gain practical insights into how CGL protects businesses from liability exposures and how to interpret and apply policy language in real-world scenarios.

Delivery: Self-learn / Online

Accelerator program: Foundational Course

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COURSE IN DEVELOPMENT

ENROLL

