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NEWS RELEASE – FOR IMMEDIATE RELEASE

Gore Mutual Launches Errors and Omissions Coverage for Contractors and Professionals

Cambridge, ON, July 19, 2018: Gore Mutual is pleased to announce its new Errors and Omissions (E&O) coverage created specifically for contractors and professionals. The company is one of the few Canadian carriers to offer E&O coverage for contractors and saw an opportunity to bring a high quality and cost-effective program to its national network of broker partners.

Gore Mutual's E&O coverage is part of a broader commercial value proposition the insurer unveiled at its sold-out Fast Forward industry event in June.

“The needs of our brokers’ business customers rarely fit inside a box and require flexibility on our end,” says Ed Nesbitt, Director of Commercial Insurance at Gore Mutual. “As part of our new commercial offering we’re improving the way we work with brokers with a common-sense approach to underwriting, technical expertise, modern products and more.

“By adding E&O to our commercial program, we’ve listened to our brokers and reduced a lot of hassle for them and their customers by providing enhanced coverage and more features all in one place.”

Gore Mutual's E&O coverage can be bundled with a customer's general liability insurance to create a comprehensive all-in-one solution at a competitive price. The added coverage safeguards contractors and professionals against allegations of errors, omissions and negligent acts resulting from professional services. The protection is currently available for more than 100 different contractor and professional classes, which the company intends to expand in the future.

“We have the ability to do so many things that I think a lot of brokers aren't aware of,” Nesbitt says. “We want to be a go-to market for mid-sized commercial business and are continuing to strengthen our products and services to ensure brokers can easily get their customers the protection they need.”

About Gore Mutual

Founded in 1839, Gore Mutual is Canada's oldest property and casualty insurer, with over \$435M in premiums and over \$1BN in assets as at December 31, 2017. Based in Cambridge,



Ontario and Vancouver, British Columbia, this Canadian-owned and operated mutual company employs over 350 people and is known for its investment in people, technology and innovation. With a long-standing commitment to genuine personal service, and with InsurTech partnerships such as BrokerLift, Gore Mutual is an unwavering supporter of its network of insurance brokers, who offer the highest standards of service, choice and advocacy to Canadian customers. Gore Mutual was voted the #1 insurance company by the Insurance Brokers Association of Ontario (IBAO) in 2014 and certified as a “Great Workplace” in 2017 for the second time. The Gore Mutual Foundation strengthens Canadian communities by supporting local initiatives and has donated more than \$10M to over 650 charities. Learn more at goremutual.ca.

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