

Broker Bulletin

Build trust with every submission: The power of accurate data

Premium accuracy plays a critical role in delivering strong business outcomes. When submissions reflect the true risk through accurate data entry, brokers help ensure clients are properly protected, avoid delays, and reinforce their credibility with both clients and carriers.

Here's how accuracy supports your success:

- Win business and protect relationships: When your quote accurately reflects the client's coverage needs and the risk assessment, they are more likely to commit, and less likely to face claim concerns or coverage gaps.
- **Avoid coverage issues and cancellations:** Inaccurate or incomplete policy disclosures can lead to denied claims or policy cancellations.
- Accelerate quote turnaround: Accurate submissions minimize underwriting revisions, helping you deliver quotes promptly and reinforcing your professional credibility.
- **More time for growth:** With fewer errors to correct, you can focus on strategic growth— whether that's cultivating new client relationships, expanding existing accounts, or pursuing untapped market opportunities.

To support you in mastering premium and data accuracy for auto insurance submissions, explore our *Mastering the Art of Submission: Auto Edition* course on <u>Gore Mutual University</u> under the "Catalog" tab, and review our <u>FAQ</u> for answers to common application questions.

Our business development representatives are here to help. Please reach out if you have any questions.