

Head back to school with Gore: Broker learning opportunities return this fall

As September approaches, it's time to head back to school with Gore.

Whether you're new to Gore or looking to refresh your knowledge, we're bringing back a series of broker learning opportunities with updated content designed to help you stay current on our products, appetite, underwriting expectations and systems. Covering both Personal and Commercial Lines, these instructor-led sessions combine practical examples, real-world scenarios and the latest guidance from Gore teams.

What you'll learn

Personal Lines

- **Personal Lines Auto: Broker Onboarding Series**
Build a strong foundation in Personal Lines Auto insurance, including key coverages, underwriting considerations, vehicle and driver risk factors, and client-focused coverage recommendations.
- **Personal Lines Property: Broker Onboarding Series**
Learn about Gore's Personal Lines Property products, forms, endorsements and discounts, while gaining familiarity with Guidewire and the quoting process.

Commercial Lines

- **Commercial Automobile Classifications: Broker Onboarding Series**
Explore Gore's Commercial Automobile Classification framework, including vehicle classifications, weight limits, industry segments and common risk hazards that influence underwriting decisions.
- **Commercial Property and Appetite: Broker Onboarding Series**
Gain a deeper understanding of Gore's Commercial Property and Casualty appetite, underwriting guidelines, risk selection criteria and the characteristics of quality submissions.
- **Introduction to IRCA (Individually Rated Commercial Auto): Broker Onboarding Series**
Learn the fundamentals of Individually Rated Commercial Auto insurance, including rating principles, underwriting considerations and commercial vehicle risk assessment.

Keep an eye out for additional course details and registration information in the coming weeks.